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**Values Sheet- New Patient Personal Interview**

**Name:** \_\_\_\_\_

Our office is very different than the average, ordinary dental office. We place a high emphasis on helping you determine your present and future dental needs and creating a **Personalized Dental Plan** that is specifically tailored to your specific desires and needs. What follows are some questions that will help us discover what those desires and needs are. These may be about issues you have never thought about, but thoughtful answers will help us to understand your personal situation so we can create a plan suited perfectly for you.

- How long has it been since you have been to the dentist and what was that for?  
\_\_\_\_\_
- What are your areas of concern right now or what is your major reason for seeing us?  
\_\_\_\_\_  
\_\_\_\_\_
- Tell us your opinion about what you think the present state of health of your mouth is.  
\_\_\_\_\_
- Tell us about your good dental experiences. \_\_\_\_\_
- What did you like about your last dental office? \_\_\_\_\_
- Tell us about any bad dental experiences. \_\_\_\_\_
- What caused you to leave your last dentist? \_\_\_\_\_
- What would you like to change about your smile? \_\_\_\_\_
- What would it take for you to trust us to be your dentist? \_\_\_\_\_
- Do you have family or friends who already come to our office? \_\_\_\_\_
- What do you already know about our office and what are your expectations?  
\_\_\_\_\_
- Has fear ever been an issue for you in a dental office? \_\_\_\_\_
- Has time ever been a factor in getting your dental work done? \_\_\_\_\_
- Has the cost of dental treatment been a concern for you? What can we do to help you with this?  
\_\_\_\_\_
- We have the unique ability to look at your mouth from 3 different perspectives. What combination of these would you like us to use for you? (circle)  
**As a general dentist      as a cosmetic dentist      as a functional dentist**
- At what point do you want us to initiate treatment? (circle)  
**When my tooth hurts or breaks    When something is worsening    When something isn't ideal**
- What quality of dentistry do you want us to recommend? (circle)  
**"Just patch it"      Average      Ideal/The best**

Is there anything else you would like us to know?  
\_\_\_\_\_  
\_\_\_\_\_